31A-23a-203. Training period requirements.

- (1) A producer is eligible to become a surplus lines producer only if the producer:
 - (a) has passed the applicable surplus lines producer examination;
- (b) has been a producer with property or casualty or both lines of authority for at least three years during the four years immediately preceding the date of application; and
 - (c) has paid the applicable fee under Section 31A-3-103.
- (2) A person is eligible to become a consultant only if the person has acted in a capacity that would provide the person with preparation to act as an insurance consultant for a period aggregating not less than three years during the four years immediately preceding the date of application.
- (3) (a) A resident producer with an accident and health line of authority may only sell long-term care insurance if the producer:
- (i) initially completes a minimum of three hours of long-term care training before selling long-term care coverage; and
- (ii) after completing the training required by Subsection (3)(a)(i), completes a minimum of three hours of long-term care training during each subsequent two-year licensing period.
- (b) A course taken to satisfy a long-term care training requirement may be used toward satisfying a producer continuing education requirement.
- (c) Long-term care training is not a continuing education requirement to renew a producer license.
- (d) An insurer that issues long-term care insurance shall demonstrate to the commissioner, upon request, that a producer who is appointed by the insurer and who sells long-term care insurance coverage is in compliance with this Subsection (3).
- (4) The training periods required under this section apply only to an individual applying for a license under this chapter.

Amended by Chapter 290, 2014 General Session Amended by Chapter 300, 2014 General Session